



Insuring Commercial Property Seminar

August Seminar

August 10, 2021—Blue Springs

Agenda

- 7:15 - 7:45 am Registration (coffee and rolls)
- 7:45 - 10 am Fundamentals of commercial property insurance
- 10 - 11:45 am Building and personal property coverage form
- 11:45 am - 12:30 pm Lunch
- 12:30 - 2 pm Causes of loss forms
- 2 - 3 pm Basics of time element insurance
- 3 - 3:30 pm Basics of commercial inland marine insurance
- 3:30 - 4 pm Q&A and review

Location & Instructor

August 10, 2021—Blue Springs

Adams Pointe Conference Center & Courtyard
by Marriott, 1400 NE Coronado Dr., Blue
Springs, Mo. 64014

Instructor: *Sam Bennett, CIC, CPIA, AFIS, CRIS*
Harrison Agency
Columbia, Mo.

About This Course

Commercial property insurance is one of your business customers' greatest concerns. You'll improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. This course gives you the skills to address these issues with greater ease and confidence.

Topics covered include:

- Fundamentals of commercial property insurance
- Causes of loss forms
- Building and personal property coverage form
- Basics of time element insurance
- Basics of commercial inland insurance

Who Should Attend?

The CISR Program is designed to serve the practical needs of customer service representatives, newly licensed producers, company personnel and any others who wish to refresh their product knowledge.

Cancellation Policy

You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancellations and transfers must be received in writing. **Refunds:** A 90 percent refund applies if cancelling more than two weeks prior to start of event; 75 percent refund if cancelling fewer than two weeks before the event. **Transfers:** A \$15 transfer fee will be assessed on any CISR or one-day seminar transfer made within two weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation, or appropriate percentage of tuition will be refunded.

Earning the CISR Designation

Participants must attend and pass five of the following nine courses (in any order, over a three-year period):

- Insuring Commercial Property
- Commercial Casualty I
- Commercial Casualty II
- Insuring Personal Residential Property
- Insuring Personal Auto Exposures
- Personal Lines Miscellaneous
- Agency Operations
- Elements of Risk Management
- Life & Health Essentials

Requesting an Extension

In order to request an extension on your CISR update, please contact The National Alliance at alliance@scic.com.

Continuing Education

These courses are each approved for **seven hours property-casualty** continuing education credits in Missouri. Contact The National Alliance at alliance@scic.com for CE credits for other states.

ADA/Dietary Requests

We work hard to make our programs accessible to all. If you need accommodations, simply phone MAIA at 573-893-4301 or email maia@moagent.org.

Please notify us in advance if you have any special dietary requirements.

PROfile

Your PROfile displays all of your National Alliance professional education information including: Alliance member #, when your next update is due, membership dues status, CE certificate, course history, new program offerings, contact and login information, and suggested reading materials. *It will take 4-6 weeks for your attendance to be reflected on your PROfile.*



Insuring Commercial Property Seminar Registration Form 2021

(One registration form per person. Form may be photocopied for others.)

I wish to attend the CISR Insuring Commercial Property Seminar, to be held:

☐ Aug. 10, 2021—Blue Springs

Name _____ Name for badge _____

Title _____ Designation(s) you hold: ACSR CISR CIC CLU CPCU AAI LUTCF Other: _____

Date of Birth _____ License Number: PR _____ National Producer Number: _____

Which best describes your role? ☐ Owner/Principal ☐ Agency Mgr. ☐ Producer ☐ Acct. Mgr. ☐ CSR ☐ IT ☐ Co. Rep ☐ Other: _____

Agency/Co. _____ Street Address _____

City/State/ZIP _____

Phone _____ Fax _____ Email _____

Type of Entity: ☐ Retail Agency ☐ Insurance Co. ☐ MGA/E&S Agency ☐ Vendor ☐ Other _____

Is this your first CISR Institute? ☐ YES ☐ NO Is this your last CISR exam? ☐ YES ☐ NO

SEMINAR PRICE is \$195 or \$175 Early Bird Discount*

**Early Bird Discount price applies to registrations received at least two weeks prior to seminar date. Fee includes materials, breaks and CE credit reporting fees for participants. Note: You can also register online at www.moagent.org.*

☐ VISA ☐ MC ☐ AmEx ☐ Disc. Card #: _____ Ex. Date _____ Verification Code _____

Billing Address _____ Cardholder Sig. _____

Or make checks payable to MAIA. (Payment must be sent with this form)

Mail or fax to Missouri Association of Insurance Agents, 3315 Emerald Lane, Jefferson City, MO 65109, Fax: 573-893-3708.

Questions? Phone 573-893-4301.