



Personal Lines Miscellaneous Seminar

**May Seminars:
May 6, 2021 - Online**

Agenda

- 7:45 - 9:45 am Business activities
- 9:45 - 11:45 am Recreational vehicles
- 11:45 am - 12:30 pm Lunch on your own
- 12:30 - 1:30 pm Watercraft
- 1:30 - 3:30 pm Personal umbrella/excess liability
- 3:30 - 4 pm Q&A and review (Designees and no tests may leave.)

Locations & Instructors

May 6, 2021 - Online

Instructor:

Sam Bennett, CIC, AFIS, CRIS, CPIA

Harrison Agency

Columbia, Mo.

About This Course

This course addresses the coverage exclusions and limitations in the most current ISO Homeowners 3 – Special Form and the ISO Personal Auto Policy for exposures created by clients' business activities and their ownership or use of recreational vehicles and watercraft. Clients may not be aware they are lacking the proper insurance coverage for these activities until after a loss occurs. After completing this course, you'll know the coverage gaps and when an appropriate endorsement is available to provide the needed insurance protection. You'll also know the right questions to ask your clients to help you identify these exposures so you can tailor an appropriate insurance and risk management program that meets their needs. Learn how to analyze the important coverages offered through personal umbrella and excess liability policies. *It is recommended that students taking this course have already taken CISR Personal Residential or have a working knowledge of the Homeowners Policy Form.*

Topics covered include:

- Watercraft exposures and coverages
- Business activities of personal lines clients
- Personal umbrella/excess liability
- Recreational vehicles

Who Should Attend?

The CISR program is designed to serve the practical needs of customer service representatives, newly licensed producers, company personnel and any others who wish to refresh their product knowledge.

ADA

We work hard to make our programs accessible to all. If you need accommodations, simply phone MAIA at 573-893-4301 or email maia@moagent.org.

Cancellation Policy

You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancellations and transfers must be received in writing. **Refunds:** A 90 percent refund applies if cancelling more than two weeks prior to start of event; 75 percent refund if cancelling fewer than two weeks before the event. **Transfers:** A \$15 transfer fee will be assessed on any CISR or one-day seminar transfer made within two weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation, or appropriate percentage of tuition will be refunded.

Requesting an Extension

In order to request an extension on your CISR update, please contact The National Alliance at alliance@scic.com.

Earning the CISR Designation

Participants must attend and pass five of the following nine courses (in any order, over a three-year period):

- Insuring Commercial Property
- Commercial Casualty I
- Commercial Casualty II
- Insuring Personal Residential Property
- Insuring Personal Auto Exposures
- Personal Lines Miscellaneous
- Agency Operations
- Elements of Risk Management
- Life & Health Essentials

Continuing Education

These courses are each approved for **seven hours property-casualty** continuing education credits in Missouri. Contact The National Alliance at alliance@scic.com for CE credits for other states.

PROfile

Your PROfile displays all of your National Alliance professional education information including: Alliance member #, when your next update is due, membership dues status, CE certificate, course history, new program offerings, contact and logon information, and suggested reading materials. ***It will take 4-6 weeks for your attendance to be reflected on your PROfile.***



Insuring Personal Lines Miscellaneous Registration Form 2021

(One registration form per person. Form may be photocopied for others.)

I wish to register for the CISR Personal Lines Miscellaneous Seminar, to be held:

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Name _____ Name for badge _____

Title _____ Designation(s) you hold: ACSR CISR CIC CLU CPCU AAI LUTCF Other: _____

Date of Birth _____ License Number: PR _____ National Producer Number: _____

Which best describes your role? Owner/Principal Agency Mgr. Producer Acct. Mgr. CSR IT Co. Rep Other: _____

Agency/Co. _____ Street Address _____

City/State/ZIP _____

Phone _____ Fax _____ Email _____

Type of Entity: Retail Agency Insurance Co. MGA/E&S Agency Vendor Other _____

Is this your first CISR Institute? YES NO Is this your last CISR exam? YES NO

SEMINAR PRICE is \$161

Fee includes CE credit reporting fees for participants. Note: You can also register online at www.moagent.org.

VISA MC AmEx Disc. Card #: _____ Ex. Date _____ Verification Code _____

Billing Address _____ Cardholder Sig. _____

Or make checks payable to MAIA. **(Payment must be sent with this form)**

Mail or fax to Missouri Association of Insurance Agents, 3315 Emerald Lane, Jefferson City, MO 65109, Fax: 573-893-3708.
Questions? Phone 573-893-4301.